





# INFORMATION ON THE QUALITY OF EXECUTION

This Document on Information on the quality of Execution was last updated on April 2023 and shall remain effective until a more recent version is released and is reviewed at least on an annual basis. Safecap reserves the right to amend or supplement this Document at any time. The prevailing version of this Document is always available on our website <a href="https://www.markets.com/en/">www.markets.com/en/</a>.

Risk Warning: Contracts for Difference are complex instruments and come with a high risk of losing money rapidly due to leverage.

71.1% of retail investor accounts lose money when trading CFDs with this provider. You should consider whether you understand how CFDs work and whether you can afford to take the high risk of losing your money. Please read the full Risk Disclosure Statement which gives you a more detailed explanation of the risks involved.



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#### 1. ABOUT SAFECAP INVESTMENTS LIMITED, THE BRAND AND OUR DOMAIN

We are Safecap Investments Ltd ("Safecap", "Company", "we" or "us"). We are the legal entity offering the investment services to you. We are at all times the legal entity responsible to you under the Investment Services Agreement which sets out the Terms and Conditions of your trading with us.

Safecap is a regulated investment services firm, authorized by the Cyprus Securities and Exchange Commission ("CySEC") under license number 092/08. Safecap is located at 148 Strovolos Avenue, 2048 Strovolos, P.O.Box 28132 Nicosia, Cyprus. Our telephone number is + 357-22-278807. Please contact us by using the Online Contact Form.

We offer our services and undertake our activities from our Cyprus Offices. Certain other ancillary services may be undertaken by affiliate companies. We are at all times responsible for the work that such affiliate companies undertake on our behalf with respect to the services we offer to you.

MARKETS.COM is a global brand and trademark owned by Safecap's immediate holding company which is Finalto (IOM) Limited ("Finalto").

Safecap has the sole and exclusive use of the domain "www.markets.com/en/" worldwide under a relevant agreement with Markets. Safecap also has the right from Markets to the non-exclusive use of the brand name MARKETS.COM.

#### 2. SCOPE

This Document related to the Information on the Quality of Execution (the "Document") provides an overview of how we execute orders on behalf of clients and the factors that can influence the order execution behavior.

This information will provide a clear picture of the execution strategies and tools used to assess the quality of execution obtained and will also allow investors to assess the effectiveness of the monitoring carried out by the Company in relation to those execution arrangements.

The document shall be reviewed and accordingly updated on an annual basis and shall reflect the data of the previous year.

#### 3. TREATING CUSTOMERS FAIRLY

Treating customers fairly is central to our corporate culture and ethos.

We have a duty to act honestly, fairly, professionally and in the best interest of our clients when dealing with them. We implemented a Code of Conduct and a set of policies and procedures that aim to ensure we perform to the highest level of professional standard at all times.

We offer our services through the electronic and mobile trading platforms MARKETS.COM, MT5 and MT4 / Sirix Webtrader. In promoting our services, we may engage affiliates or introducers. The activities of such affiliates and introducers are solely to introduce you as potential clients to us. They are not permitted to offer any form of investment advice, inducement, recommendation or portfolio management to you or handle any of your funds.

# 4. APPLICABLE LAW AND REGULATIONS

This Document is issued pursuant to, and in compliance with the requirements of Directive 2014/65/EU of the European Parliament and of the Council of 15 May 2014 on markets in financial instruments and amending Directive 2002/92/EC and Directive 2011/61/EU ("MiFID II"), the Law of the Republic of Cyprus No 87(I)/2017 regarding the provision of investment services, the exercise of investment activities and the operation of regulated markets which transposed MiFID II into Cyprus legislation and the Investment Services and Activities and Regulated Markets Law of the Republic of Cyprus Law No 144(I)/2007 to the extent it remains applicable after coming into force of MiFID II.

The purpose of this Document is to ensure the Company's compliance with the Commission's Delegated Regulation (EU) 2017/576 ("RTS 28") with respect to the annual publication by investment firms of information on the identity of execution venues and on the quality of execution as well as Section 9 of the Questions and Answers Document of the European Securities and Markets Authority ("ESMA") issued on 11 October 2016 with reference ESMA/2016/1454 with respect to the provision of CFDs and other speculative products to retail investors.



In this Document, we collectively refer to all the above legislations, regulations and guidelines as "Regulations".

#### 5. PRODUCTS

#### 5.1. CFDs

We enable you to trade CFDs via the following trading platforms:

- a. Markets.com Web Trader
- b. Markets.com Mobile Trader
- c. MetaTrader 4 (MT4)
- d. MT4 Mobile
- e. MetaTrader 5 (MT5)
- f. MT5 Mobile

CFDs relate to underlying asset classes and financial instruments, which we explain herebelow:

Product Types	Examples of financial instruments in the specific product types
Foreign Exchange ("FX")	EUR / USD; GBP / USD; EUR / CHF
Commodities	Crude Oil; Gold; Silver; Cotton No 2; Wheat; Natural Gas
Indices	USA500 Futures; UK100 Futures; Germany30 Futures, USA30 Futures
Shares	Facebook; Apple; Amazon; VISA; Siemens
Bonds	10-Year US Treasury Note Futures, UK Gilt Futures, 30-Year US Treasury Bond Futures
Exchange Traded Funds ("ETF's")	ChinaAMC CSI 300 Index, SPDR Dow Jones Industrial Average, iShares MSCI South Korea
Cash Indices	USA500, UK100, Germany30, Spain35, USA30.
Blend	a CFD where the underlying assets are comprised by a certain number of Financial Instruments of different issuers, determined by the Company. Example: US Tech Blend (comprised by Apple, Microsoft, Google, Intel, IBM)
Cryptocurrencies	Bitcoin; Litecoin; Dash; Ethereum
IPOs Grey Market	For IPO instruments please visit our website

The instruments available may vary in each of the above trading platform. Certain exchanges and digital exchanges may impose intraday price movement limits on trade which may result in trading suspension of trading and/or stoppage of price feeds and/or a general trading halt and/or to the inability to place or close orders. This may be a result of the imposed intraday price movement limits or due to technical issues. Such limitations often apply, in particular, to the exchanges from which we source our prices for CFDs in Cryptocurrencies. By trading with us, you accept the risks associated with the above, including the

risk of inability to place or close your trading Orders as a result of such trading suspensions or halts.

Note that when trading CFDs where the underlying asset is a Cryptocurrency, you should be aware that:

- a. Cryptocurrency CFDs are recognized as Financial Instruments for the purpose on MiFID
- b. Cryptocurrencies are traded on non-regulated decentralized digital exchanges. This means that the price formation and price movements of the Cryptocurrencies depend solely on the internal rules of the particular digital exchange, which may be subject to change at any point in time and without notice. In addition, such digital exchanges may introduce trading suspensions or take other actions that may result in suspension or cessation of trading on such exchanges or the price and market data feed becoming unavailable to us. The above factors could result in material adverse effect on your open positions, including the loss of all of your invested amounts.
- c. Cryptocurrencies are exposed to high intra-day price volatility, which may be substantially higher compared to other Financial Instruments recognized under the MiFID. Therefore, by trading CFDs in Cryptocurrencies you accept a significantly higher risk of loss of your invested amounts which may occur within a very short time frame as a result of sudden adverse price movements of the Cryptocurrencies.



# 6. BEST EXECUTION

Best Execution is the process by which Safecap seeks to obtain the best possible result when executing client orders.

The definition of best possible result will vary as we may take into account a range of execution factors and determine their relative importance based on the characteristics of the respective client, the order size, the orders that we receive and the underlying Financial Instruments for which we offer trading on Contracts for Difference. Prices and costs carry the highest importance when executing transactions for our clients.

These Execution Factors and the relevant importance/criteria we place on them, depending on the circumstances of the clients and the order, are as follows:

Factor	Explanation	Importance
Price	The market price at which the order is executed. Price is the most important factor for ensuring best execution. Please refer to Section 7.2 in our Order Execution Policy for information on how we determine our prices. Please note that the prices you will see on our trading platforms may differ from the prices you may see on other trading platforms.	High
Costs	No additional charges are incurred in executing the order over and above Safecap's Spread.  The Company does not apply any execution venue costs/commissions. There are no third-party fees such as clearing, or settlement fees involved in the execution of your orders. The Company solely receives its commission from the spread which is reflected in the price offered to the client.  Other charges not related to execution may apply. Please refer to Section 10.7.3 for Overnight Swap (Swap Fee) in our Order Execution Policy for information regarding the Financing Charges applied during swaps. Financing Charges for all types of instruments offered by the Company are not incorporated in the Company's quoted price.	High
Size	The way that Safecap executes an unusual order (for example, one that is larger than the normal market size) may differ from the way it executes a standard order. Safecap does not apply different execution arrangements between larger and smaller positions. The execution factors are the same across all orders.	Low
Speed of Execution	This can be particularly important in fast moving markets. We place significant importance on speed when executing client orders. Our execution is fully automated apart from minimal manual execution when you enter orders by calling our Dealing Desk.  Please refer to Section 10.6 in our Order Execution Policy for Speed of Execution and Latency for more information.	High
Likelihood of execution and settlement	Safecap may not be able to execute the order at the best available price or the transaction may fail to complete as further in our Order Execution Policy. Where there is low liquidity in the market the Company might not be able to execute certain orders (either buy or sell).  Although the Company strives to execute all orders placed by the clients, it reserves the right to decline an order of any type or execute the order at the first available market price. The Company applies market execution when executing clients trades in order to ensure that orders are executed at the next available price and avoid rejections.	Medium
Market impact	The effect that executing a client's order, or showing it to other market participants, might have upon the market	Medium
Other factors relevant to particular order types	May vary depending on the circumstances	As applicable



The relative importance of these factors can vary between different products. Although we endeavor to provide the best possible execution after having taken into account the above factors, we cannot absolutely guarantee to you that the price that we make available to you at the time of opening or closing a position with us will always be better than one which is or might have been offered elsewhere.

When Safecap executes orders on behalf of clients, the Company applies the same order execution arrangements to all its clients. Best Execution is determined on the basis of the total consideration paid to or by the client, unless the objective of execution of the order dictates otherwise. Total consideration is the price of the product (CFD or Equity) in the underlying Financial Instrument and the costs related to execution of the order, including all expenses incurred by the client which are directly related to the execution of the order such as venue execution fees, clearing and settlement fees and any other fees paid to third parties involved in the execution of the order. When assessing whether the best execution has been achieved, Safecap does not take account of its standard charges that will be paid by the client irrespective of how the order is executed.

Although we take all reasonable efforts, where we use an external counterparty as our liquidity provider, we will not be obliged to enter into any transaction with the client if in doing so we may be at risk of exceeding the liquidity available to us in the underlying market. For larger transactions, we may add an additional mark up or mark down and / or charges to our prices.

If a client undertakes repeated transactions, Safecap will view them on a cumulative basis for the purpose of determining such additional mark up and / or charges.

#### 7. CLOSE LINKS AND CONFLICTS OF INTEREST WITH RESPECT TO THE EXECUTION VENUES

#### 7.1. Close Links and commercial ownership with respect to the Execution Venues used for CFDs

Execution Venues are the entities with which the orders are placed or to which the Company transmits orders for execution. For the purposes of the orders submitted to the Company by the client, as mentioned above the Company acts as Principal on the client's behalf at all times. Even where the Company transmits the orders for execution to third party liquidity providers, the Company remains the sole counterparty to your trades. Therefore, the Firm is the sole Execution Venue and has no special arrangements with other Execution Venues with respect to clients' orders.

Solely for risk mitigation purposes (but not with respect to sourcing price data), the Company uses several liquidity providers with which it may hedge some or all of its exposure in certain assets in accordance with its hedging strategy, thereby transferring the market risk to another counterparty. Amongst others, Safecap uses its affiliated company Magnasale Trading Limited ("Magnasale") and Financial Services Limited ("Finalto Financial Services") as its hedging counterparty. All hedging arrangements are undertaken on a commercial arms-length basis

# 7.2. Conflicts of interest

Conflicts of interest are unavoidable in financial institutions such as Safecap with a diverse range of activities, including those trading as Principal with their clients. Safecap seeks to manage conflicts of interest fairly at all times.

Safecap hereby identifies and discloses a range of circumstances which may give rise to a conflict of interest and potentially but not necessarily be detrimental to the interests of one or more clients. Such a conflict of interest may arise if Safecap or any person directly or indirectly employed, remunerated or controlled by Safecap and its affiliates, or a client, is likely to make a financial gain, or avoid a financial loss, at the expense of a client.

We also map out herebelow our approach to managing these indicative areas of conflicts of interest:



#### Circumstances of potential conflict of interest\* Our approach to managing these When a client enters into any order to Buy or Sell a Contract We have introduced an Order Execution Policy that sets for Difference ("CFD") on our online trading platforms, the out our obligations in delivering Best Execution to our client trades with us as his / her counterparty. We are the Principal to each trade that the client enters. Best Execution is the process by which Safecap seeks to obtain the best possible result when executing client This means that: orders Generally, Best Execution is determined on the basis of The client may only close each position he trades with the total consideration paid to or by the client, unless the objective of execution of the order dictates otherwise. The client's positions are not transferable to any other regulated investment firm. This is a major difference to Prices quoted for CFDs are based on the published when clients trade for example in Shares. In such cases, prices of underlying instruments on the regulated clients can move their holding in Shares to be traded exchanges where such instruments are regularly traded through another investment firm – broker. In CFDs, clients or, with respect to Foreign Exchange, based on the can only trade / close their position with the investment aggregation of prices received from global investment firm - broker they initially opened their position with. banks and other liquidity providers. If clients make profits on their trading, we lose. If the Monitoring is in place to ensure that executed prices clients register losses on their trading, this means we are within the market and not excessive comparing profit. market prices (comparison of executed price versus a benchmark). Hedging unless performed back-to-back it will be performed solely upon the Company reaching its risk limits (based on prudent financial risk management) and therefore, it will not impact the price offered to the We disclose our Spreads and charges on our trading platform MARKETS.COM We clearly disclose the percentage of loss as part of the standardized risk warning required for CFDs. Our marketing communication is developed on the basis of being fair, clear and not misleading to clients and is issued following approval by the Compliance Execution of client trade is automated through the platform with no human intervention and clients would not be treated differently, including in terms of pricing All trading platform parameters are symmetrical. The settings of the trading platform may be at nonsymmetrical parameters. A key area relates to trading There is also full disclosure of the risk of negative slippage slippage. Slippage refers to the difference a client expects as well as positive slippage in the Order Execution Policy to pay for a trade and the actual price at which the trade and in the Terms & Conditions. is executed. Slippage occurs because there is a slight time We have monitoring procedures in place in order delay between the client entering the trade and the time to ensure that the slippage parameters are indeed the broker receives the order. During this time delay, the symmetrical.

price may have changed. Slippage can be much higher in fast-moving, volatile markets. It can either work in favor of or against the client. Conflicts may arise if the application of slippage parameters is not symmetrical. That is the broker enables a higher negative slippage for the client whilst limiting the client's potential profit in positive slippage.



# Circumstances of potential conflict of interest\*

Safecap, its employees, 3rd parties acting on behalf of or on the basis of specific agreements with Safecap (such as introducers, websites and social media) may have an interest in maximizing trading volumes in order to increase dealing revenues or their variable remuneration pay. This may be inconsistent with the need for client's to trade prudently or for minimizing clients' transaction costs. Safecap employees may also receive bonuses or other form of variable pay that links to the trading performance of clients.

# Our approach to managing these

- Employees who receive any form of variable pay (including performance related pay) are subject to limitations and enhanced monitoring.
- Incidents of conflicts of interest or any other compliance breach lead reduction and / or not granting the variable remuneration and / or termination of employment and therefore, the incentive is for staff to comply with the Company's requirements to avoid any repercussions.
- Awards are structured so as to have regard to long term client satisfaction as opposed to short term Company gains, recognizing that our long term success is premised on maintaining satisfied clients over the long term.
- We do not engage with third party introducers which operate call centres.
- Partners, including affiliates, intermediary service providers and, business introducers may receive volume- based remuneration. We limit the types of remuneration which can be received to types which do not generate any additional conflict of interest, thus minimizing any additional conflict which may negatively impair a client. For example, profit sharing arrangements are prohibited in relation to clients' activity.
- Any fees paid to a third party are part of the fees already charged by a client therefore, a client will not incur any further costs due to such remuneration arrangements.
- Any payment to a third party is reviewed and approved by a member of the Finance Department, while a dedicated member of the Compliance Department monitors on an on-going basis the remuneration arrangements with third parties.
- Any websites, affiliates or other online introducers do not have any role in our assessment of the clients' knowledge and experience for onboarding purposes, such decision to onboard being at the entire discretion of Safecap.
- Local registrations with regulatory authorities have to be adhered to by affiliates where appropriate.

Where investment research or market information is provided this does not take account of the circumstances and investment objectives of individual clients. Safecap or legal and natural persons affiliated with it may have a position or trade in financial instruments that may be covered by such investment research.

- We do not offer any form of investment advice and our disclaimers make this fact explicitly clear.
- Market research is performed on behalf of Safecap by 3rd parties who are segregated from our Dealing, Sales and Retention employees.
- We remunerate such 3rd parties on the basis of fixed fee arrangements which are not related to the trading generated from our clients.
- Other than being a Principal to clients' trading or hedging for the market risk emanating for this trading, neither Safecap or its holding company or affiliates trade in any form of financial instrument for the purpose of short term financial gains.



Circumstances of potential conflict of interest*	Our approach to managing these	
Employees or business associates may have a personal holding in a security of a company and where such employees or business associates are involved in executing clients' orders, and – in breach of internal policy – encourage or push the client to trade in such a security.	<ul> <li>Our Code of Conduct states clearly that we do not engage in investment advice and stipulate the consequences for any breach of this requirement.</li> <li>We monitor client communications to ensure that our staff do not engage in any form of investment advice.</li> <li>All employees are bound by our Personal Account Trading Policy as in force and effect from time to time.</li> <li>Other indicative points as set out in the Code of Conduct extracts of which are set out above.</li> </ul>	
The Company may act as a manufacturer and/or distributor of its products, defining its target market, and therefore has an interest in maximizing its trading volumes by selling its products and services to a large variety of persons. Such appropriateness assessment will determine whether a client is appropriate to use the Company's services and is conducted at the onboarding stage.	<ul> <li>The scoring methodology for the assessment of appropriateness was conducted following consultation meetings with all stakeholders within the Company under the direction of the Compliance Department so as for us to be in a position to reasonably determine whether complex Financial Instruments such as the CFDs are appropriate for the client to invest in.</li> <li>Checks are performed on an on-going basis to ensure the system reflects the correct scoring and applies all rules set by the Company.</li> <li>The Compliance Department performs sample reviews for each of the Company's Appropriateness categories (Experienced, Less Experienced, Inexperienced) to evaluate whether the client' categorization following the appropriateness scoring is in line with the latest scoring rules of the Company.</li> <li>The assessment is performed in an automated way, thus Safecap and its employees are not able to manually interfere in the process.</li> <li>On an ongoing basis and at least annually the Company performs an analysis and review of its appropriateness assessment and scoring methodology to determine its adequacy.</li> </ul>	
A potential conflict of interest that may impact the client is how Safecap onboards new clients. It is in Safecap's commercial interest to increase the client base, which drives revenue and growth and the number of clients onboarded is a key metric for how Safecap measure performance. However, onboarding a client may not always be in the client's best interest.  Furthermore, Safecap is an order-execution only dealer which means that the Company does not provide a suitability review of any trades requested by the clients, while the products offered are complex and high risk, and may not be appropriate for everyone.	<ul> <li>As part of the account application, applicants provide various background information that allows the Company to assess their appropriateness to maintain an account both in terms of understanding the associated risks and ability to financially withstand the risks.</li> <li>The appropriateness assessment is dictated by the Compliance department, the assessment is performed automatically by the system and not manually by Firm employees to ensure it is performed in accordance with the system methodology and remove any element of manual interference.</li> <li>The Firm further includes, under the guidance of the Compliance department, checks around the Firm's target market rejecting any customers found not to have the profile or risk appetite to trade in CFDs/Spread bets.</li> <li>The Company clearly informs clients of the risks associated with the Company's products, to ensure that the client understands the risks. This is accomplished through the use of prominent risk warning disclaimers and disclosures across the website and promotional materials</li> <li>If the client would like to receive advice in respect of the suitability of that trade to his personal circumstances, then the client should deal with a full-service investment advisor that offers a suitability review of each trade.</li> </ul>	



Circumstances of potential conflict of interest*	Our approach to managing these
The way in which Safecap remunerates or offers financial incentives to the employees could conflict with their duty to act in the best interests of clients. For example, employees in the dealing department may be incentivised to not act in the best interest of the clients when executing their trades and setting execution parameters to maximise their remuneration.	<ul> <li>No employees of the dealing department receive any form of commissions and there is no formula to calculate any annual discretionary bonus to firm profitability. Same for any third parties referring customers to the Firm, receive one off fixed payment for the referral to remove any incentivisation to act in a misleading or inappropriate way such as offering investment advice.</li> <li>All client communication is recorded and monitored to ensure that interactions are fair, clear and not misleading. Particularly, monitoring is in place to ensure to inappropriate or unauthorised contact and that no unauthorised investment advice or misleading information were provided. Furthermore, disclosures are published on the website, and all staff are bound by our Code of Conduct</li> </ul>

<sup>\*</sup>Note that the above are only indicative areas of potential conflicts of interest.

#### 8. ASSESSMENT OF THE QUALITY OF EXECUTION

Safecap reviews its Order Execution Policy (the "**Policy**") annually and whenever a material change occurs that affects Safecap's ability to obtain the best possible result for the execution of client orders.

The Company has procedures and processes in place to analyse the quality of execution and monitor best execution. Safecap regularly reviews the overall quality of its order execution and of the published prices in underlying Financial Instruments provided by third party data vendor sources to ensure the continuous achievement of the objectives of this Document. Furthermore, the Compliance department and Internal Audit, perform additional independent reviews of the above processes.

Safecap will amend its processes and procedures as well as the Policy on the basis of such reviews if it considers it to be necessary. Any new policy will be made available on our website and will be in force as from the date of its publication. Whenever we introduce a material change to the terms of the Order Execution Policy (i.e. changes that affect your rights and obligations under the Agreement and the Policy), we will endeavor to notify you of such changes prior to the same taking effect. For the avoidance of doubt, changes to the trading terms including changes to our Spreads, leverage ratios, overnight or other fees and charges, CFD expiration period and other CFD product features shall not be deemed material for the purposes of this Policy.

# 9. INFORMATION ON THE TOP FIVE EXECUTION VENUES

Under the Regulations, the Company shall publish the top five execution venues in terms of trading volumes for all executed client orders. As mentioned herein above, the Company acts as Principal on the client's behalf at all times and therefore is the sole Execution Venue for all its clients' orders.

Furthermore, we shall publish this information for Retail and Professional clients, as defined in our Client Categorization and Regulatory Protection document, in separate tables.

#### 9.1. Definitions

For the purposes of this Regulation, the following definitions shall apply:

- (a) 'passive order' means an order entered into the order book that provided liquidity;
- (b) 'aggressive order' means an order entered into the order book that took liquidity;
- (c) 'directed order' means an order where a specific execution venue was specified by the client prior to the execution of the order.

We note that, the Company does not execute passive, aggressive or directed orders in respect to CFDs. All orders are treated as market orders in which the execution might be at a price significantly different from the prevailing market price when the order was entered or from the price specified in a pending order.

It should also be noted that, as per ESMA, where firms provide both the services of order execution and reception and transmission of orders, they will need to provide two separate reports in relation to these services. It is important that these



reports are distinct so that, investment firms disclose on one hand the top five execution venues and on the other hand the top five entities (brokers) to which client orders were routed during the relevant period.

Instrument Sub Class	Broker (Order reception and transmission)	Venue (Order execution)
Contracts for difference	N/A	CFD on Shares CFD on Futures CFD on FX CFD on Cash Indices CFD on Blends CFD on Cryptocurrencies CFD on Exchange Traded Funds (ETFs)